

## CAPABILITY STATEMENT

NCS Technologies was founded in 1996. Since our inception, we have focused on executing our mission-specific business model—manufacturing and customizing our own brand of desktops, notebooks, servers, Internet appliances, mobile devices and thin clients. Our target market is a focused one. We only compete in, and serve government, education, and the business-to-business market segments. Our focus is sharp, and our mission is very clear to both our employees and customers.

Our mission-specific business model naturally attracts customers with mission-critical systems requirements and this is another area in which we excel. For example, in the government and B2B space, we supply the military, law enforcement agencies, and corporations with a wide range of hardened and ruggedized systems (i.e., rugged mobile devices, hardened desktop computers and servers) for use in harsh environments, industrial or outdoor.

The successful execution of our business model requires our organization to be disciplined and focused. While we are still a relatively small company, we have been very successful in competing against, and gaining market share from, larger multinational computer manufacturers. This is primarily due to our capability and experience in delivering customized hardware and service solutions that the larger multinationals are incapable of providing. We thrive with this business model because:

- We understand the market segments in which we are engaged.
- We have a talented engineering and product management staff to design and adapt products for customers quickly, efficiently, and cost-effectively.
- We are an ISO9001:2008 registered organization with well-defined procedures governing our design, manufacturing, and integration processes.
- We have strong and well-managed relationships with OEMs, distributors, and suppliers, and we have been able to leverage their distribution strengths to complement our own.
- We have strong credit facilities with financial institutions that provide us with the financing we need to sustain our operation.

In addition to the intangible assets described above, our physical infrastructure positions us well to support our business.



NCS Headquarters in Gainesville, VA

We are pleased to announce the relocation of our company to a new facility in Gainesville, Virginia. This 65,000 square foot space boasts a new and improved automated manufacturing line as well as a dedicated mechanical engineering lab. This added capacity enables us to effectively engage in high-volume manufacturing, integration and distribution and is also customized to meet the needs of our stringent manufacturing processes and methodologies. Consequently, we will be able to increase our production output from both a physically larger facility and an improvement to our efficiency.

We appreciate your inquiries and would welcome an opportunity to present to you, in detail, our exceptional capabilities and to learn from you your unique computing and service requirements. You may be surprised to find out just how innovative and cost-effective our solutions can be. More importantly, you will find in NCS, a competent, well-organized, and trustworthy partner that you can depend on. We are certain you will enjoy doing business with us, just as countless others have. This is our promise to you.

- *Small Business*
- *Minority Owned*
- *CAGE Code: 1BEK6*
- *DUNS: 96-100-3720*
- *EIN: 54-1822366*
- *ORCA Registration Complete*

### NAICS CLASSIFICATION CODES

334111	Electronic Computer Manufacturing
334112	Computer Storage Device Manufacturing
334113	Computer Terminal Manufacturing
334119	Other Computer Peripheral Equipment Manufacturing
423430	Computer and Computer Peripheral and Software Merchant Wholesalers
443120	Computer and Software Stores
511210	Software Publishers
518210	Data Processing, Hosting and Related Services
541512	Computer Systems Design Services
541519	Other Computer Related Services
238210	Electrical Contractors and Other Wiring Installation Contractors

**NCS Technologies, Inc.**

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