

CAPABILITIES STATEMENT



Hardware Integration & Services

Rugged Servers & Appliances

NCS Branded Systems

HP Platinum Partner

NCS Technologies, Inc., founded in 1996, is a leading computer manufacturer, reseller and full-service system integrator. Our headquarters is located on a modern campus in northern Virginia, where design, integration, manufacturing, warehousing and customer support services are delivered to a global customer base. This concentration of operations is optimized for innovation, flexibility and quick response.

NCS has several key areas of business focus. For 2019-2020 we are the top Federal Government Reseller for HP. As a part of our close HP partnership, the company has designated NCS as a leading reseller for HP Jet Fusion 3D Printing Solutions.

The Hardware, Services and Integration business is in the company's DNA. We are a leading designer and seller of Rugged Servers and Storage systems to the U.S. military. In addition, we design, manufacture and integrate server appliances for customers in a variety of vertical markets. Our other NCS Branded solutions include desktops and workstations sold to government and commercial markets, and Zero Client endpoints based on the PCoIP protocol. As a full-service System Integrator, we offer a broad array of value-added services and turn-key solutions. Our capabilities include integration, configuration control, logistics, user services, warranty services and TAA-transformation services. In addition, we closely partner with the leading OEMs.

NCS addresses multiple markets, with much of our revenue derived from government and education. Many of the largest federal agencies, the intelligence community and all branches of the armed services are our customers. NCS does business under many contracts and Blanket Purchase Agreements, including NASA SEWP (A, C), GSA 70, DoS GITM, ARMY ADMC2, USAF CCS-2 and DPI. Other important markets for NCS include healthcare, financial services and security. Under warranty, NCS supports approximately one million devices.



Government and Education

Government and public education organizations are our bedrock customers. NCS has grown by offering best-in-class solutions specifically created for the unique requirements and operational environments of these organizations.



Commercial

NCS serves commercial customers in a wide range of vertical markets, including healthcare, software and financial services. Our innovative solutions include patented PCoIP desktops and notebooks for virtualization applications popular in security, healthcare and retail services.



OEM

NCS is a leading provider of server and appliance platforms, order fulfillment and lifecycle support services. We design, build and brand these products for our OEM customers. Companies of all sizes come to us for our superior hardware solutions and exceptional services.

HP Platinum Partner

NCS is a close partner to HP in the federal sector. We work closely with HP on many federal contracts and Blanket Purchase Agreements, including NASA SEWP, (A,C), GSA IT 70, GSA 36 (pending), Army ADMC-2, USAF CCS-2 and DPI. Our customers include large civilian agencies, most branches of the military and the intelligence agencies. We sell nearly all HP products and services, including PC, Print, 3D Print, MPS, and DaaS. NCS uses its value-added services to set it apart from competitors in the federal space.

NCS Services include:

- System integration, including firmware and software set up, disk imaging and asset labeling
- Strict hardware and firmware configuration control to minimize system platform change
- Bundling systems and accessories in custom packaging
- On site installation and data migration
- Tailored warranty and repairs

Rugged Servers & OEM Appliances

NCS has a premier engineering services organization that works with Independent Software Vendors, OEMs and large System Integrators on appliance and server design and development. The organization delivers complete hardware platform development and comprehensive order fulfillment logistics. Serving small companies all the way up to global leaders, we guarantee world-class results.

Rugged Servers

NCS designs and manufactures rugged compute and storage systems for the U.S. Navy Submarine fleet. We are a supplier for the SWFTS TI20 program being deployed on the Virginia-class submarines. Our products are custom designed around COTS technologies. NCS products incorporate cyber resilient technology to meet the Navy requirements for cybersecurity. All products meet or exceed Navy MIL-STDs for ground, vehicles, shipboard, subsurface and aircraft. NCS servers are qualified for use in the harsh environments and have been qualified to Team Sub's Environmental Qualification Standards.

OEM Servers & Appliances

NCS designs, manufactures, and integrates server appliances for customers in a variety of vertical markets. NCS accelerates time to market with full product management, design engineering, testing, software imaging, branding and more. From a simple off-the-shelf solution with additional services or a full custom design, NCS is a one-stop shop for OEM appliance solutions. Our customers focus on their IP, and NCS handles the rest.

NCS Branded Systems

SecureView Desktops and Workstations

SecureView solutions use our Vortex Workstations and Stratus Desktops that are certified for compatibility with the U.S. Air Force multi-domain platform for the classified environment.

Zero Clients with Patented Technology

An industry first and only line of PCoIP zero-client desktops and laptops, NCS zero clients are used to implement VDI. Our patented mobile and portable solutions use WiFi and 4G to maximize productivity.

ISO Standards

ISO 9001:2015

Quality Management

ISO 14001:2015

Environmental Management

ISO 28000:2007

Security Management for the Supply Chain



Computing Innovations

(MARDC 8.2-01 NCS Capabilities Statement)

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