



## Capabilities Statement

NCS Technologies, founded in 1996, is a leading domestic computer manufacturer. We operate from a modern campus located in Gainesville, Virginia. NCS designs, manufactures, distributes and supports our products from this single location. This concentration of our operations promotes close interaction and cooperation which enhances efficiency and drives creativity. Our strengths include innovation, speed, agility and flexibility.

The computers we build range from commercial-off-the-shelf laptops and desktops for use in offices and schools to custom-built high-performance servers for use in corporate networks as application delivery platforms. Designing and building computers for use as military tactical equipment or workstations in secure and compartmentalized operating environments are also an important part of our business. For instance, the

Army deployed tens of thousands of NCS rugged tablets in ground vehicles as terminals for its logistics and tracking system. We design our systems to precisely meet our customer needs and build them to reliably operate in their intended operating environment.

Our computing solutions are in demand across many market segments, thanks to NCS Services. It is a suite of services that we offer as the platform to conceive, create and deliver outstanding computing solutions. This suite includes product design, integration and testing, manufacturing, warehousing, order fulfillment and end user support.

Whatever the challenge, we design, manufacture and deliver the exact computing solution required with the highest quality and reliability.

Industry Standard,  
Custom, and  
Differentiated  
Computing Solutions

Desktops, Laptops,  
Tablets, Zero Clients  
and Servers

## NCS PRODUCTS

We manufacture and market three categories of computing systems: Industry Standard, Custom and Differentiated. Our Industry Standard systems are office automation tools widely used in offices and classrooms and in some cases aboard ships and aircraft. When a customer has a unique requirement that can't be fulfilled with an Industry Standard solution, we design and build Custom systems for them. For example, we build single-purpose, high-performance and highly-secure servers for the network security industry. Our experience in delivering Industry Standard and Custom systems has given us the insight, experience and ability to create a new and exciting category of computers that are not only more convenient and power efficient, but also enhance productivity and strengthen security. These are our unique Differentiated computers.

## NCS SERVICES

NCS offers a comprehensive suite of services specifically created to deliver world-class products and superior customer service. From concept to manufacturing to end-user support, every step of the process is designed for a successful customer experience. We design and manufacture computers for demanding organizations of all sizes, and we quickly configure, allocate and deploy our resources to adapt to changing customer requirements. Once the product is delivered, our post-sale technical support and repair services are second to none.

## NCS CUSTOMERS

### Government

Government and public education organizations are our bedrock customers. NCS has grown by offering best-in-class solutions specifically created for the unique requirements and operational environments of these organizations. We are actively engaged, as both prime and subcontractor, in many government contracts involving a wide range of products. Learn more about our contract vehicles at [www.ncst.com/content/contracts](http://www.ncst.com/content/contracts).

### Commercial

NCS serves commercial customers in a wide range of vertical markets. Many customers have their needs met with our Industry Standard computers while others rely on our special expertise for custom-designed solutions. In addition, our Differentiated products strongly appeal to our military and intelligence customers and are also in demand in select vertical markets with strong security and privacy requirements, such as the medical and financial sectors.

### OEM

NCS is a leading provider of server and appliance platforms, order fulfillment and lifecycle support services for Independent Software Vendors, System Integrators and Original Equipment Manufacturers. We design, build and brand them for our OEM customers. Companies of all sizes come to us for our superior hardware solutions and exceptional services.

NCS Technologies, Inc. is registered to ISO 9001:2008 (quality management) and ISO 14001:2004 (environmental management). This status is the manifestation of our commitment to quality excellence and environmental stewardship.

- NCS is a Small Business
- NCS is Minority Owned
- CAGE Code: 1BEK6
- DUNS: 96-100-3720
- EIN: 54-1822366
- ORCA Registration Complete

### NAICS Classification Codes

334111	Electronic Computer Manufacturing
334112	Computer Storage Device Manufacturing
334113	Computer Terminal Manufacturing
334119	Other Computer Peripheral Equipment Manufacturing
423430	Computer and Computer Peripheral and Software Merchant Wholesalers
443120	Computer and Software Stores
541512	Computer Systems Design Services
541519	Other Computer Related Services



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